

TAKE A CLOSER LOOK AT:



*WHEN OUTSOURCING BECOMES A NECESSITY
FOR COMPETITIVENESS AND PROFITABILITY*

M-Wave offers a simple, efficient and secure approach to Low Cost Country sourcing. We specialize in printed circuit boards, assemblies, wire harnesses, fabricated metals and plastic parts. Our strength is our supply base. We choose the right source, secure the best price and quality on high mix, low volume custom products.

Value-added services include: demand forecasting, source inspection, managing logistics, and local warehousing. After the product arrives it is inspected and shipped when you need it utilizing a variety of just-in-time inventory programs.

We optimize the supply chain to decrease your product cost, minimize your on-site inventory, maximize your margin and increase your cash flow.

And the best part...you pay nothing until we deliver.

That's it, simple, efficient, and cost effective.

COMPARE YOUR CURRENT SUPPLIERS TO M-WAVE INTERNATIONAL, LLC



COMPARATIVE SOURCING	ASIA DIRECT MFG.	DOMESTIC CONTRACT MFG.	BROKER	MANUFACTURER'S REP	
<u>PRODUCTION</u>					
10-30% savings over U.S. production	Y	DNA	Y	Y	Y
Best quality – high tech	P	Y	P	P	Y
Best quality – low tech	Y	Y	P	P	Y
Ease of returns/re-work	N	Y	N	N	Y
High volumes	Y	P	Y	Y	P
Least expensive tooling	Y	N	P	Y	P
Low volume/high mix	N	P	N	N	Y
Onsite QC	Y	Y	N	N	Y
Protection of IP	P	Y	P	P	Y
Testing	Y	Y	N	N	Y
<u>VALUE-ADDED SERVICES</u>					
Pre-production engineering available	Y	Y	N	N	Y
Pilot and test runs	P	Y	N	N	Y
Forecasting & demand Collaboration	N	P	P	P	Y
Program Manager Assigned to small customers	N	P	P	P	Y
Hosting Asian site tours	N	DNA	P	P	Y
Manage most channels in supply chain	N	DNA	N	N	Y
Intermediate warehousing	N	P	N	N	Y
Just-in-time and “Demand-pull” stocking	N	P	N	N	Y
Special credit terms For eligible customers	P	Y	N	N	Y
KEY: Yes = “Y” No = “N” Possibly = “P” Does not apply= “DNA”					